

*Deliver professional solution and service*

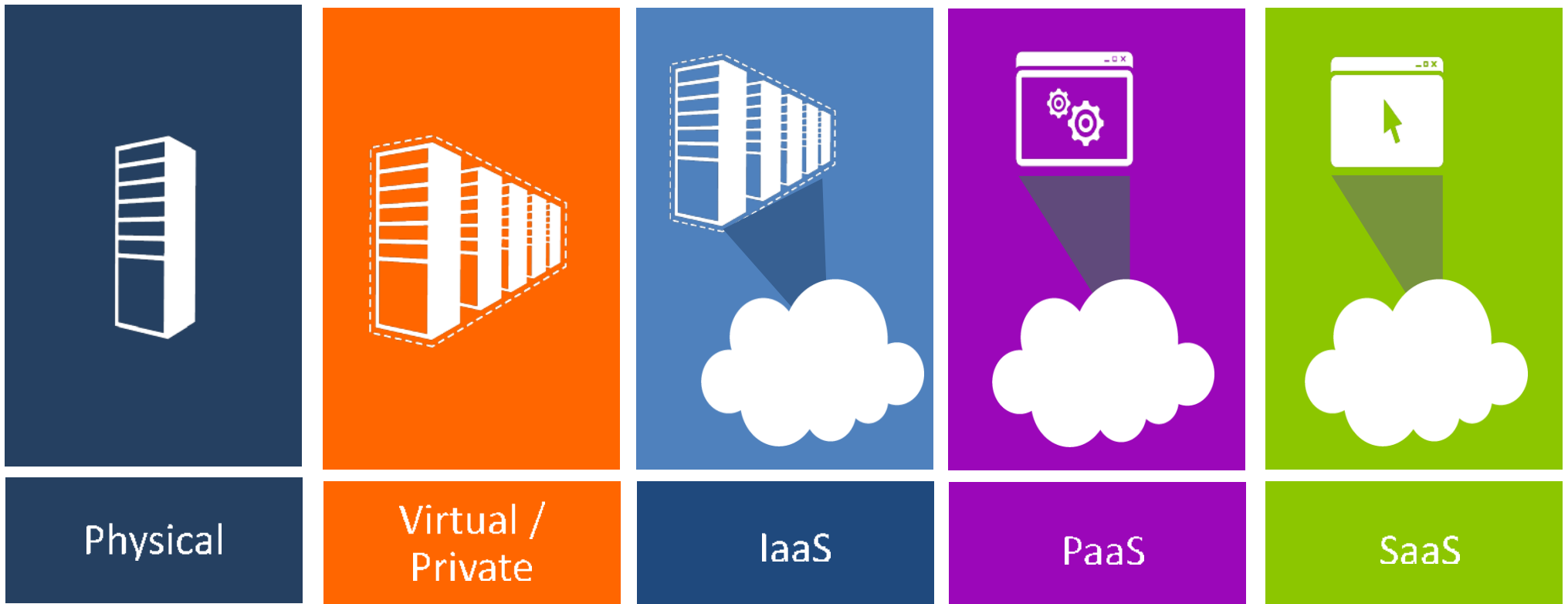
蓝云网络  
网络环保专家

Build Secure LAN with cloud gene and eco-friendly proposal

**LAN Yun Networks**  
**Network Environmental Protection Expert**

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Toward a high degree of virtualization, beyond virtualization until the direction of the cloud continues to evolve, IoT, Big Data, AI....

## **Focus on Network Operation**

- Better Alignment with Business
- **Long-term** Partnership
- Assist to drive business with technology

## ***Eco-Friendly***

- *Fast-Response Capacity*
- *More Cost-effective*
- *IT as a service(ITaaS)*

## **Professional *Solution & Service* Provider**

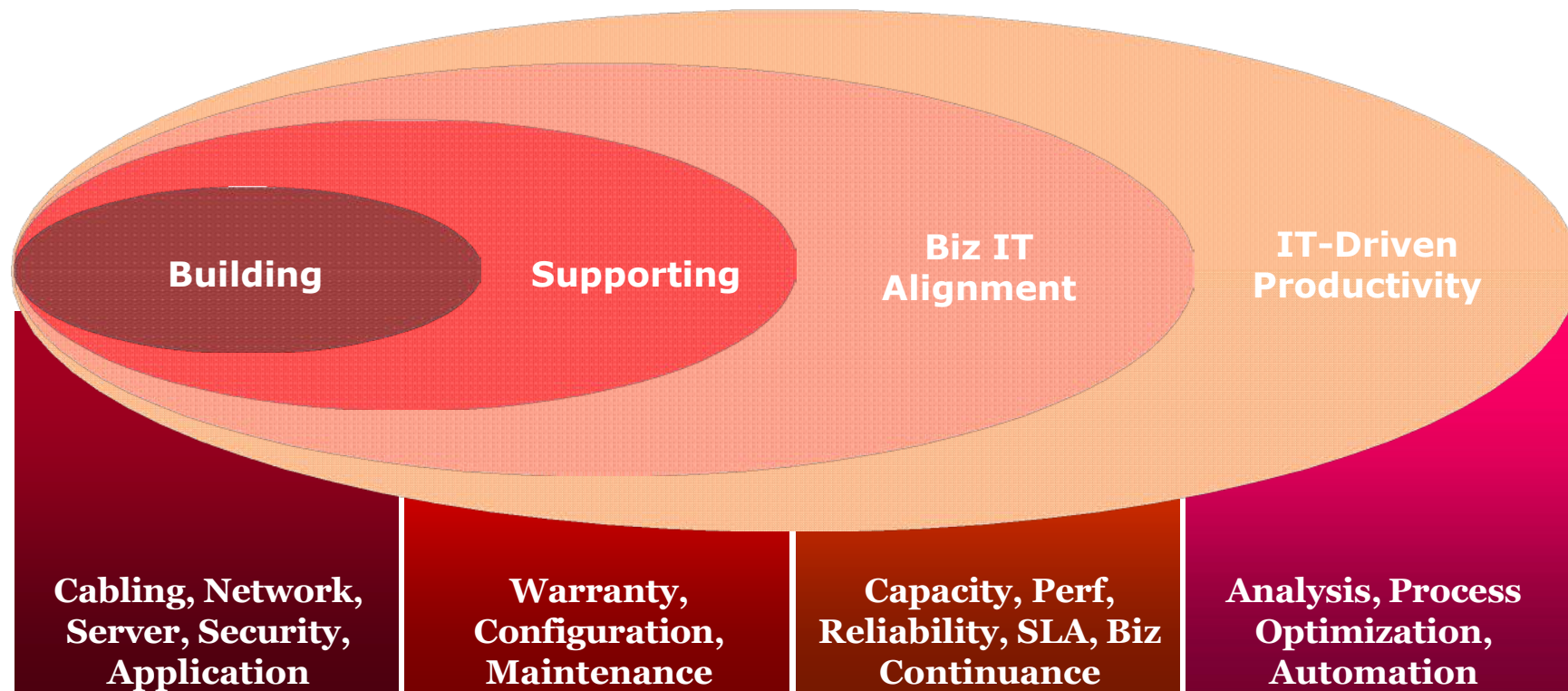
- *Integration, not Box Moving only*
- *Knowledge on Service Management*

## ***Profile***

- Over 15 years of service deliver experience
- Professional
- Passion

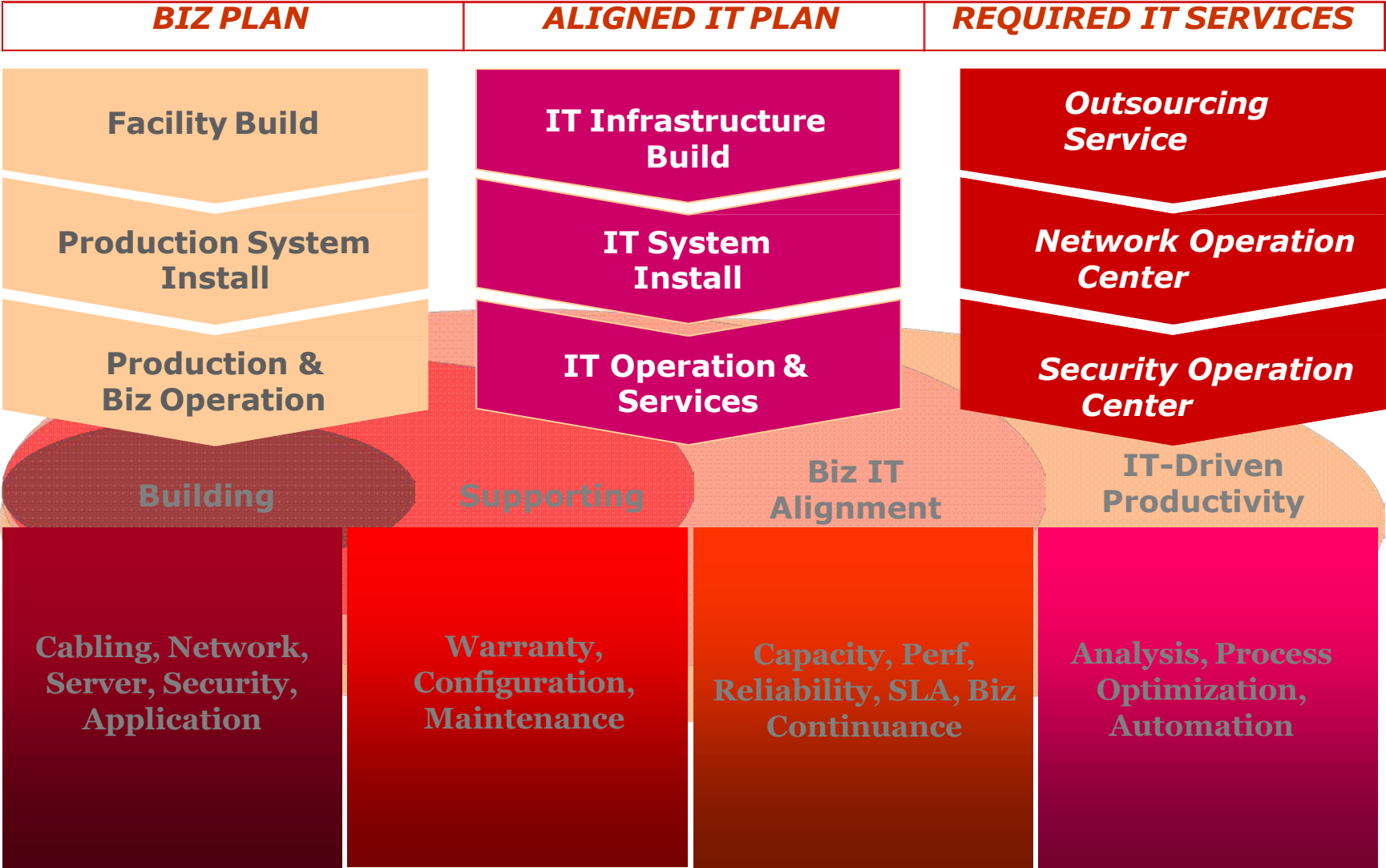


Leverage our core strengths in network and cloud service by providing *solution and service* offerings to enterprises.

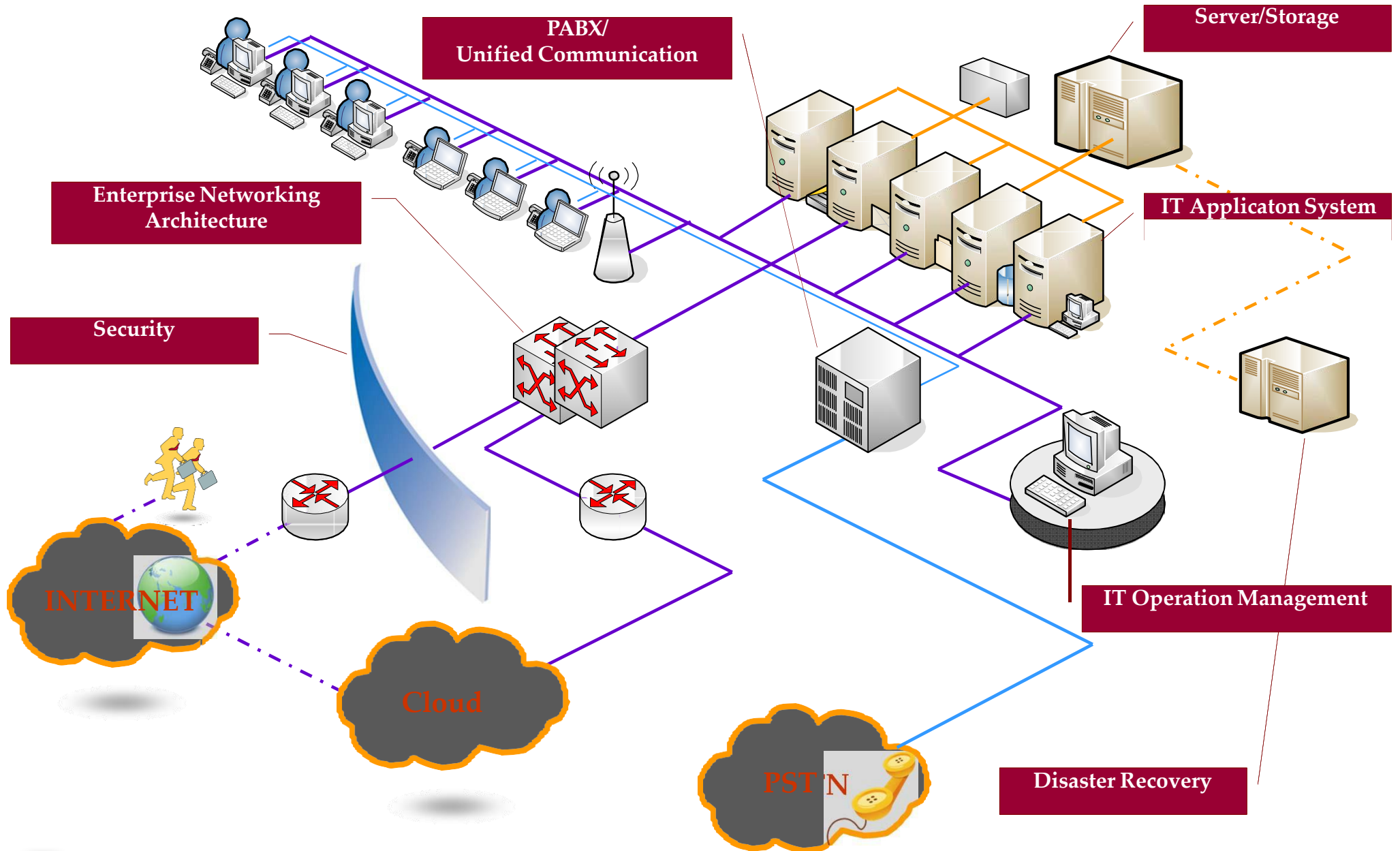


# Services Model

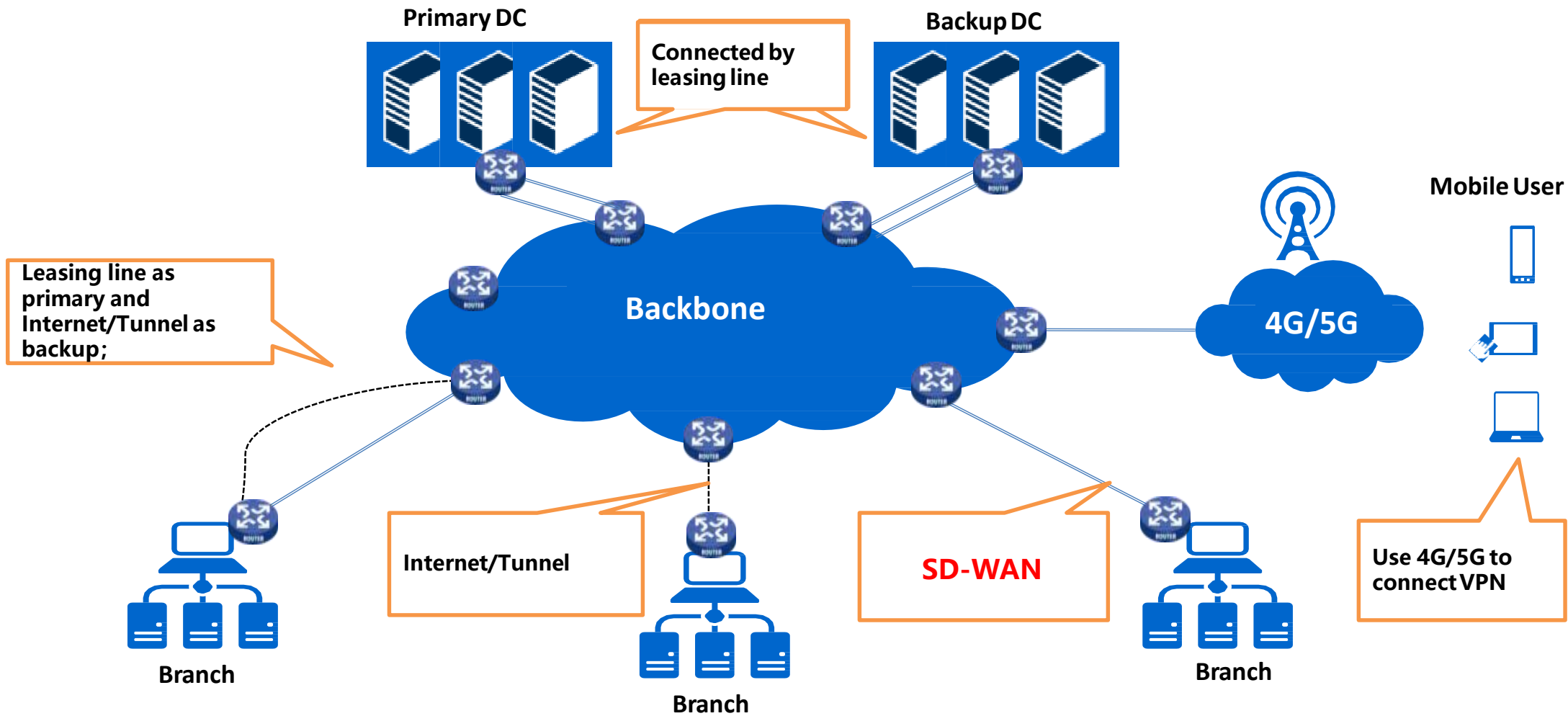
*Deliver Service with DevOps Model*

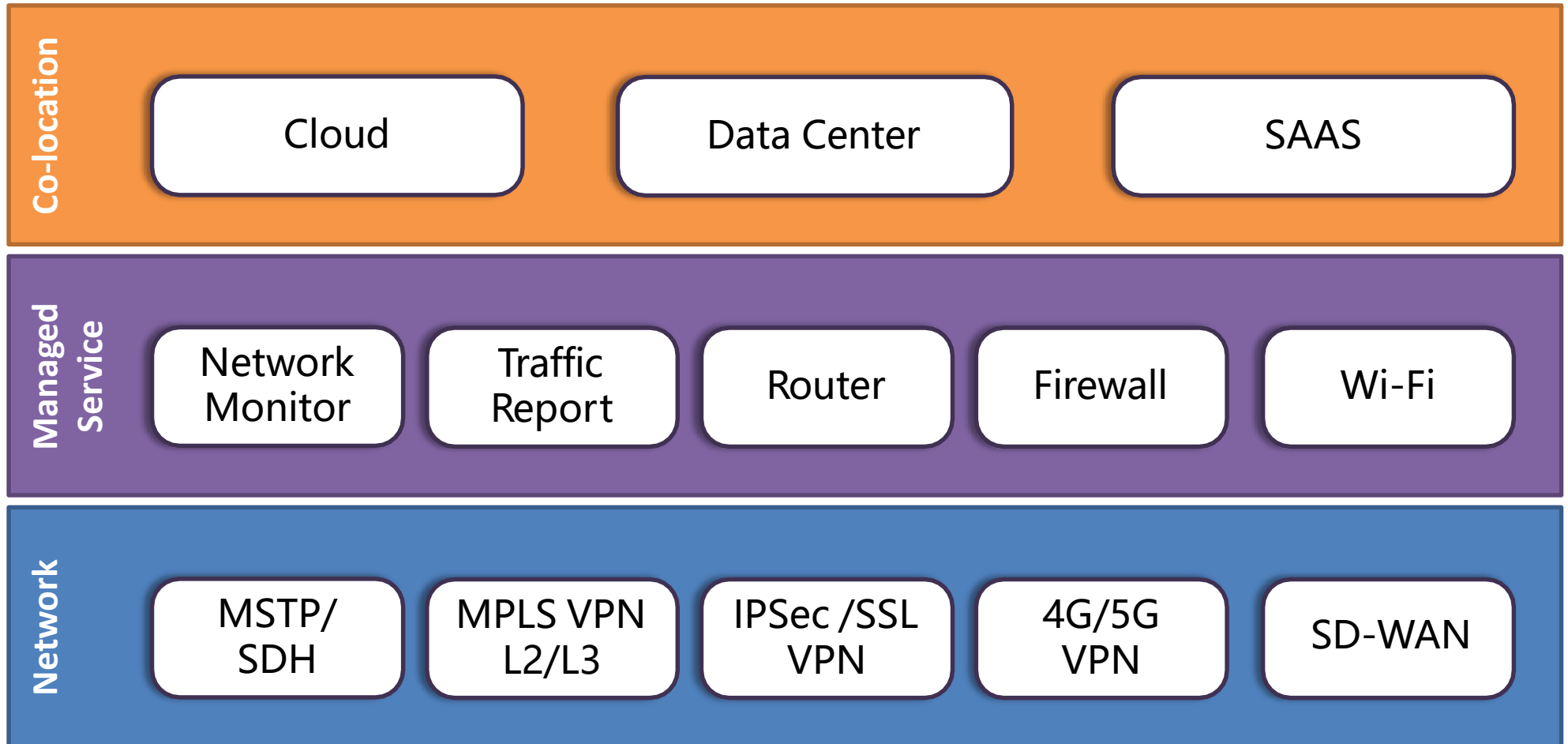


# Overall Service



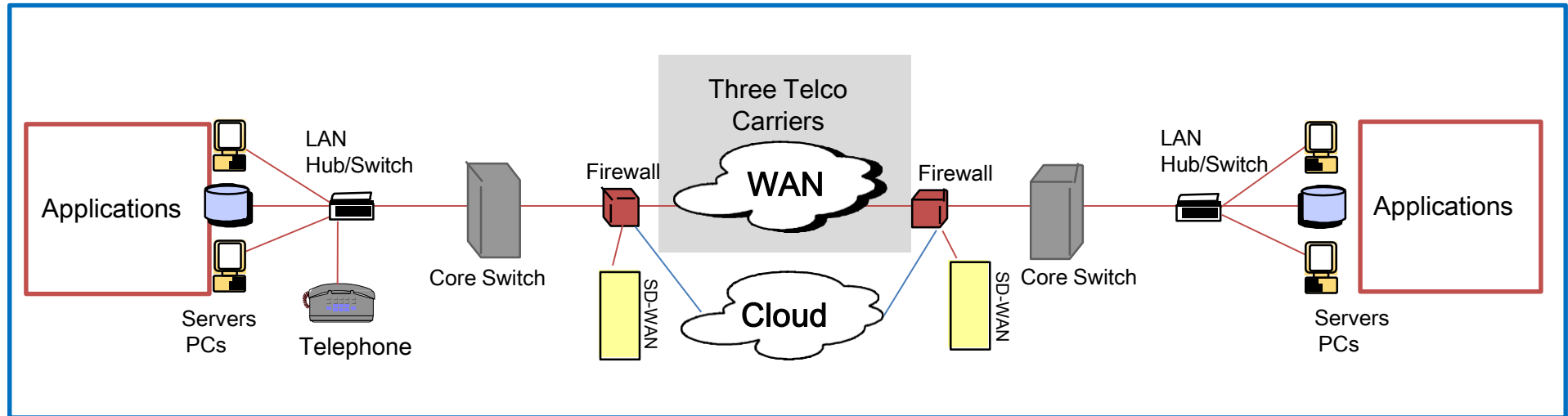
# WAN Service







Provide comprehensive solution and service with ICT experience to customer



| Evaluation  | Design  | Project Rollout  | Operation maintenance   | Life cycle management   |
|---|---|--|---|---|
| <ul style="list-style-type: none"> <li>• Demand Analysis</li> <li>• Conditions Assessment</li> <li>• Site Survey</li> <li>• Consultant Service</li> </ul> | <ul style="list-style-type: none"> <li>• Infra. Design</li> <li>• System Design</li> <li>• Security Design</li> <li>• Proposal</li> </ul> | <ul style="list-style-type: none"> <li>• Project Management</li> <li>• Equipment Install</li> <li>• System Configuration</li> <li>• UAT</li> </ul> | <ul style="list-style-type: none"> <li>• Network Monitoring</li> <li>• Fault identification</li> <li>• Failure isolation</li> <li>• Troubleshooting</li> <li>• Config management</li> <li>• Device maintenance</li> <li>• Asset management</li> <li>• Spare Part service</li> <li>• Security management</li> <li>• SLA &amp; QoS</li> </ul> | <ul style="list-style-type: none"> <li>• ITIL</li> <li>• All In One</li> <li>• System optimization</li> <li>• Operation and Management reporting</li> </ul> |



## →IT Foundation

- SCS (Structured Cabling System)
- PAS (Public Addressing System)



## →IT Room Utility

- Antistatic-Floor
- Precision A/C
- Gas Fire Extinguishing System
- UPS

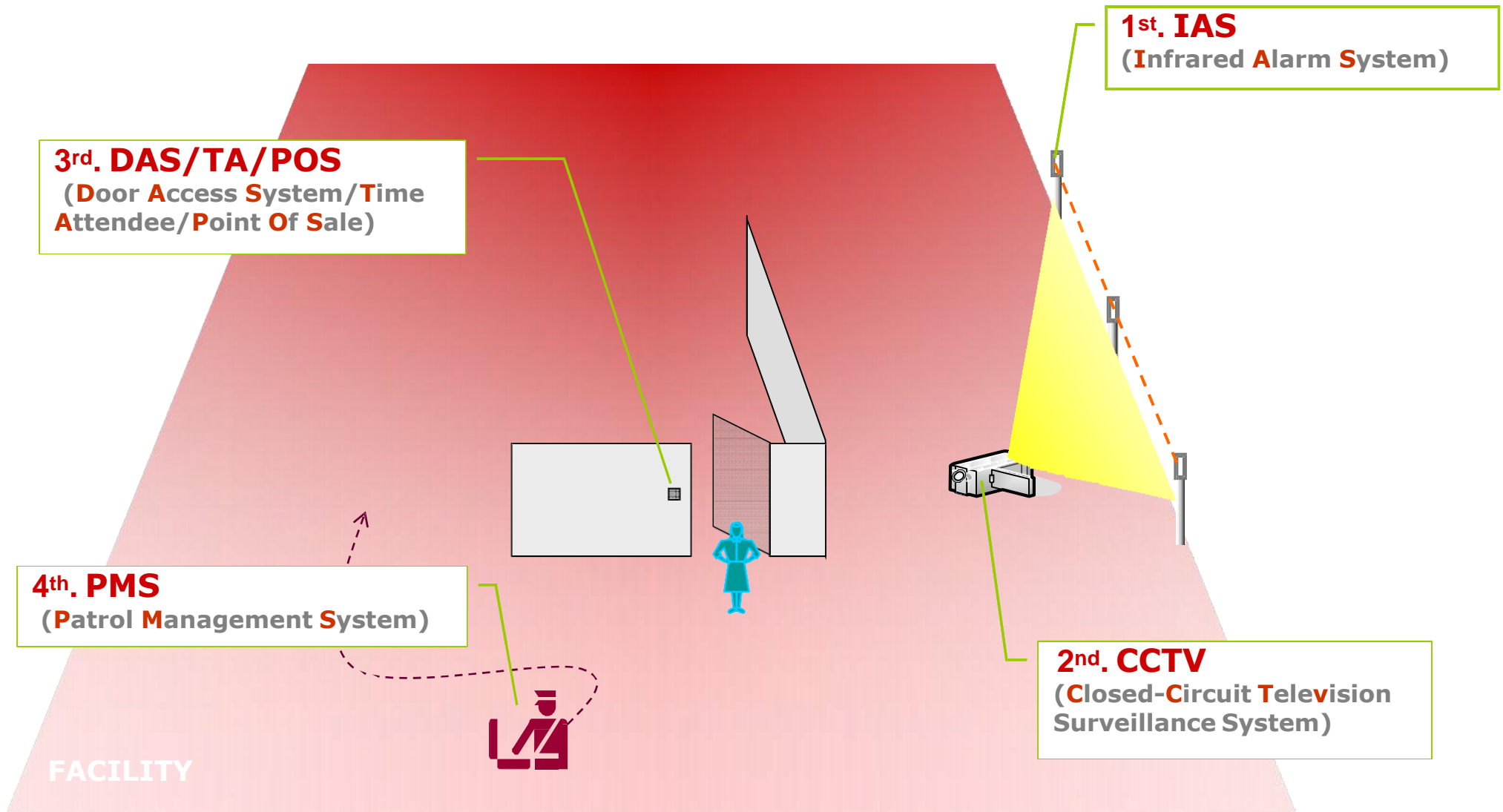


→Project Management Methodology

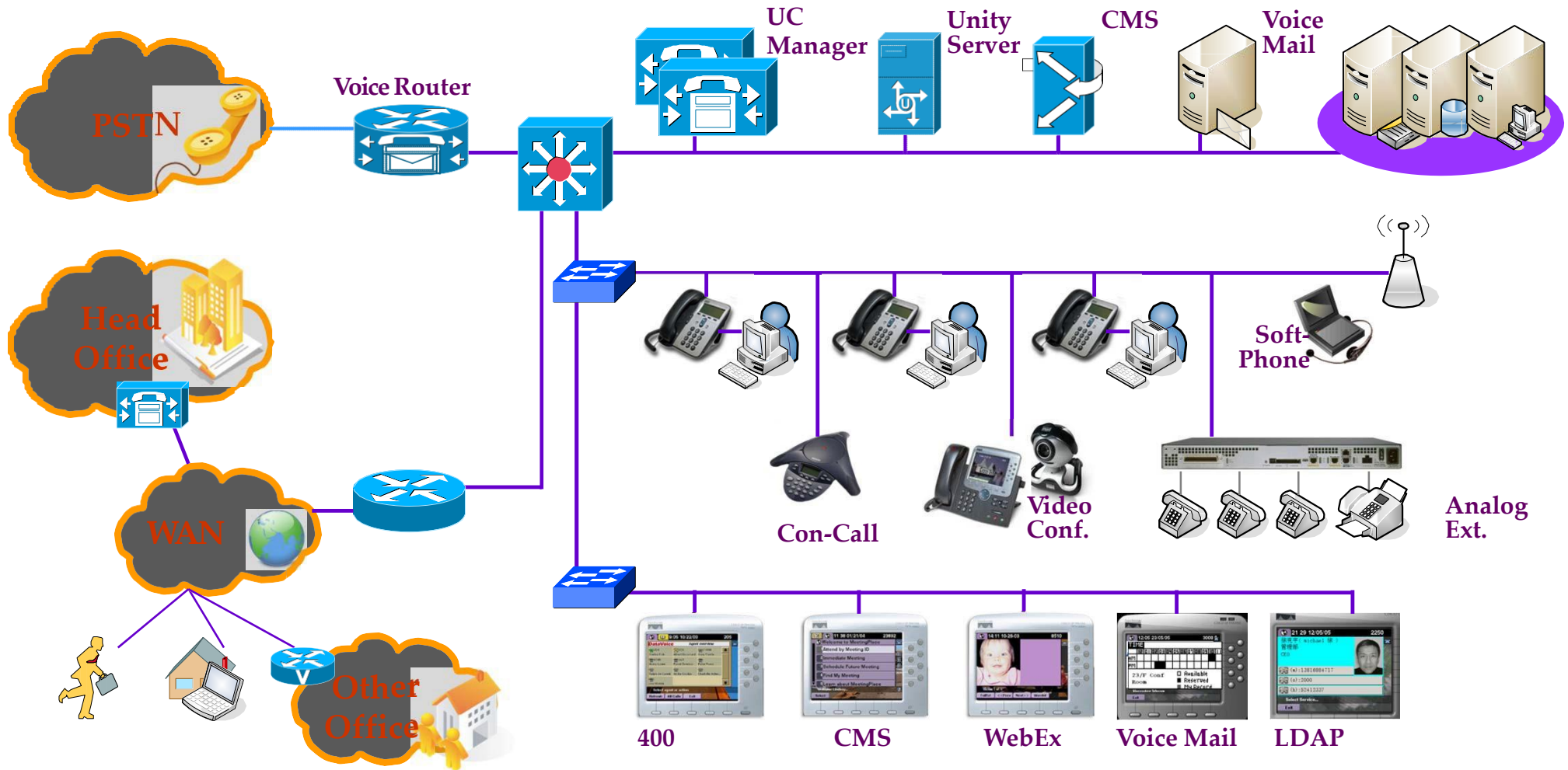
→Experienced Project Manager

→Co-ordination Skills

## →IT Leveraged Facility Security

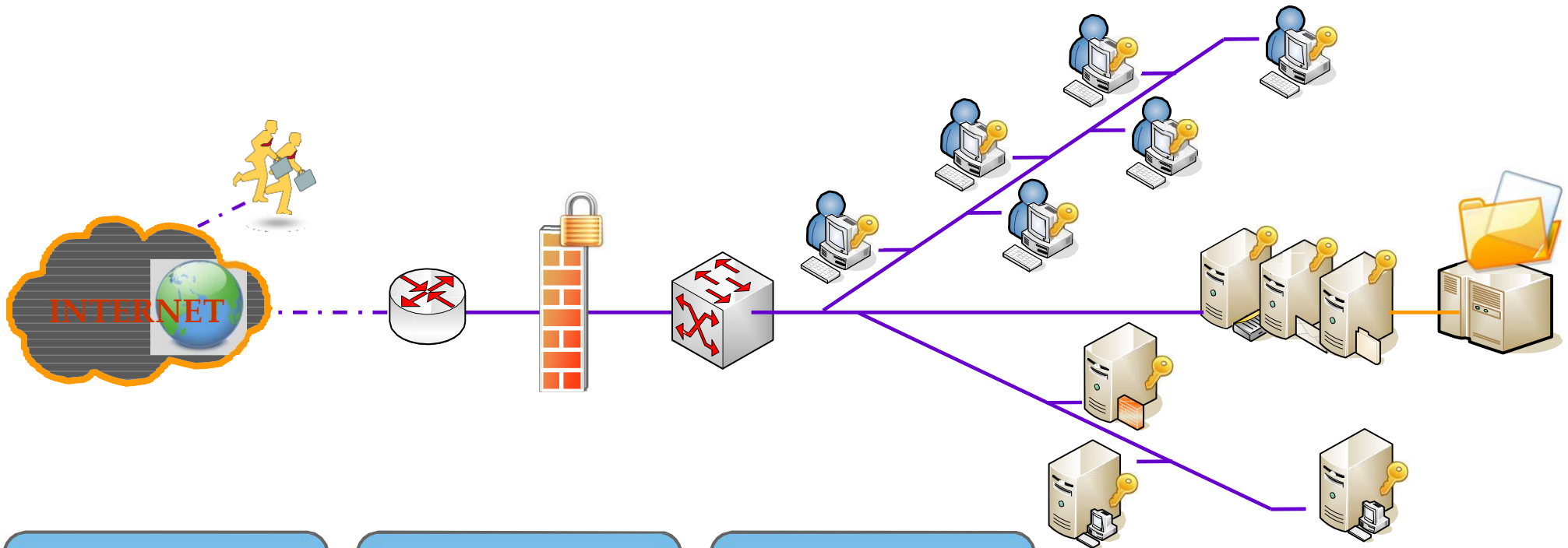


# Unified Communication Service



- IP Telephony, Reduce Operation Cost
- Unified Communication, Call/Voice Mail/Audio/Video/Meeting...
- Open, Standard, Extensible Platform, Protect Your Investment





## WAN Security

- ▮ Firewall (Proxy/VPN)
- ▮ IDS/IPS/UTM
- ▮ Content Filtering

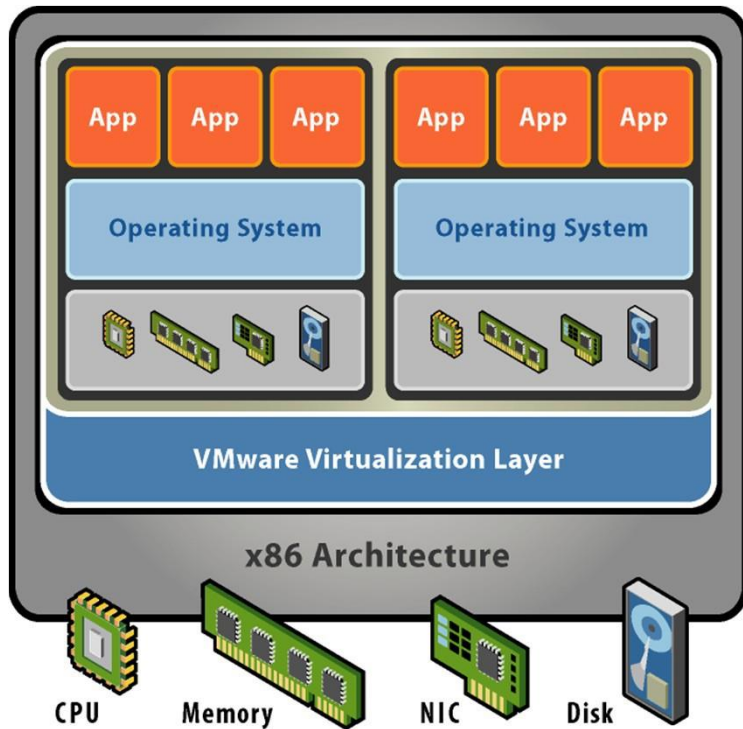
## LAN Security

- ▮ Client Security Policy Control
- ▮ NAC (Network Access Control)
- ▮ MARS (Monitor, Analysis & Response System)
- ▮ HIPS

## System Security

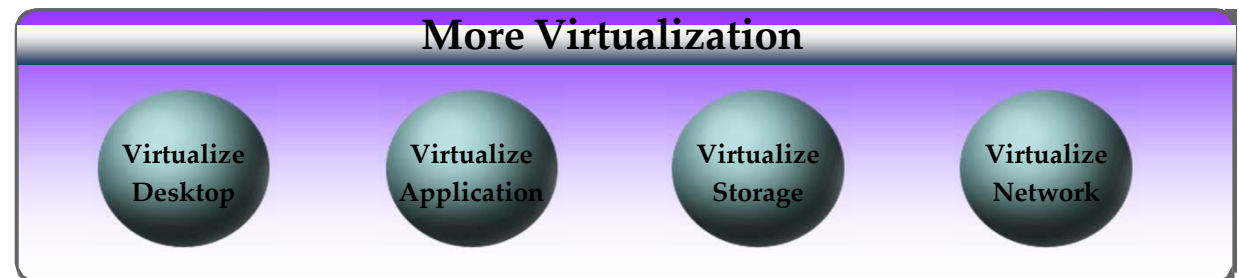
- ▮ Device Security
- ▮ Document Encryption
- ▮ Anti-Virus
- ▮ Anti-SPAM
- ▮ Anti-Malware





## VMWare Virtualization

- Leverage powerful x86 computer hardware
- Through A proven software technology for capsulation
- “virtualize” the hardware resources into VM
- VM runs its own OS and apps just like a ‘real’ computer
- Multiple VMs share hardware resources without interfering with each other

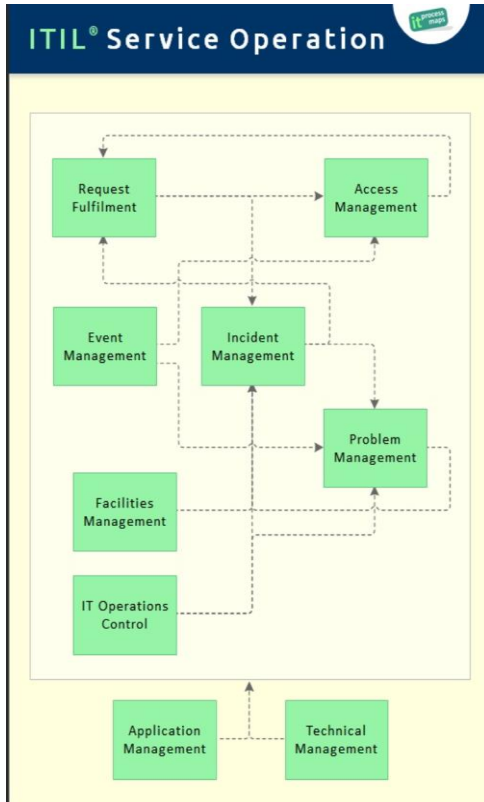


**Biz Continuity** **Consolidation** **Dev & Test** **Central Mgmt** **Resource optimize**

The icons represent the following concepts:

- Biz Continuity:** A server rack with a dashed line connecting to another server rack, indicating disaster recovery or backup.
- Consolidation:** A large stack of server racks being reduced to a single server rack, representing server consolidation.
- Dev & Test:** A VMware Virtualization Layer running on Intel Architecture hardware (CPU, Memory, Disk, NIC), with applications like Windows Server 2003, Windows NT, Linux, and Windows 2000, and a Service Console.
- Central Mgmt:** A screenshot of the VMware vSphere interface showing a list of virtual machines and their status.
- Resource optimize:** A server rack with multiple virtual machines (App and OS) running on it, representing efficient resource utilization.

## Operation Bridge



Network Management

Asset Management

Software Distribution

Compliance

Audit

Security Management

Data Protection

## Network and Security Operation Center



NOC



SOC

Conf. Mgmt

Change Mgmt



## **SYSTEM** Health-Check

- Profiling
- System Engineer
- Monthly Onsite
- Tools & Std. forms
- Report

## **ON-***Demand*

- Call-to-Repair
- Cost by Time/Equipment
- Flexible

## **IT** Outsourcing

- Leverage Professional IT Employment
- 1<sup>st</sup>-Tier Remote Support
- 2<sup>nd</sup>-Tier On-Site Support

## **SYSTEM** Recovery

- Profiling
- Performed as SLA
- Spare Parts
- Configuration Recovery

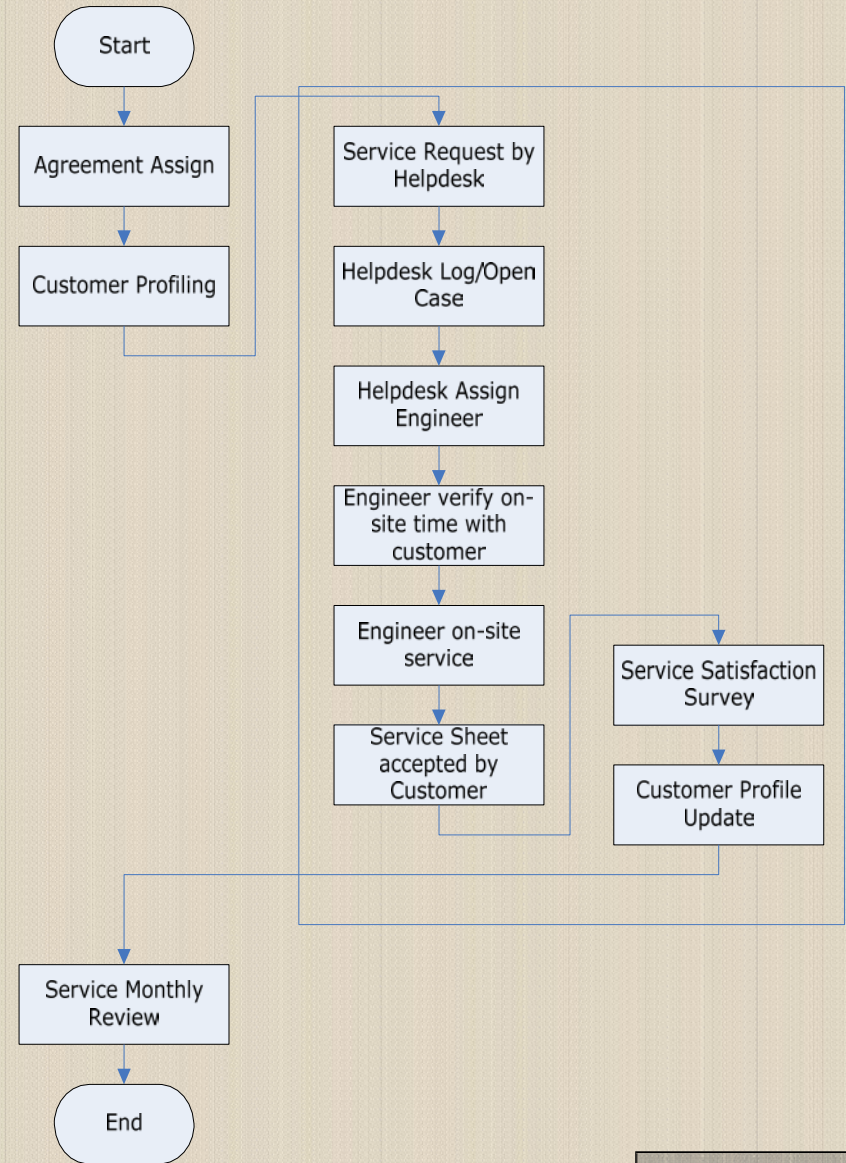
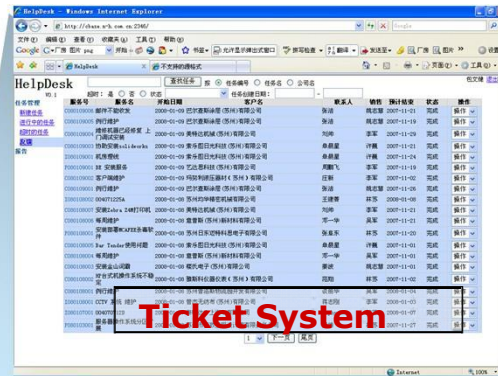




## Contact

→ Phone: 0512-87819560

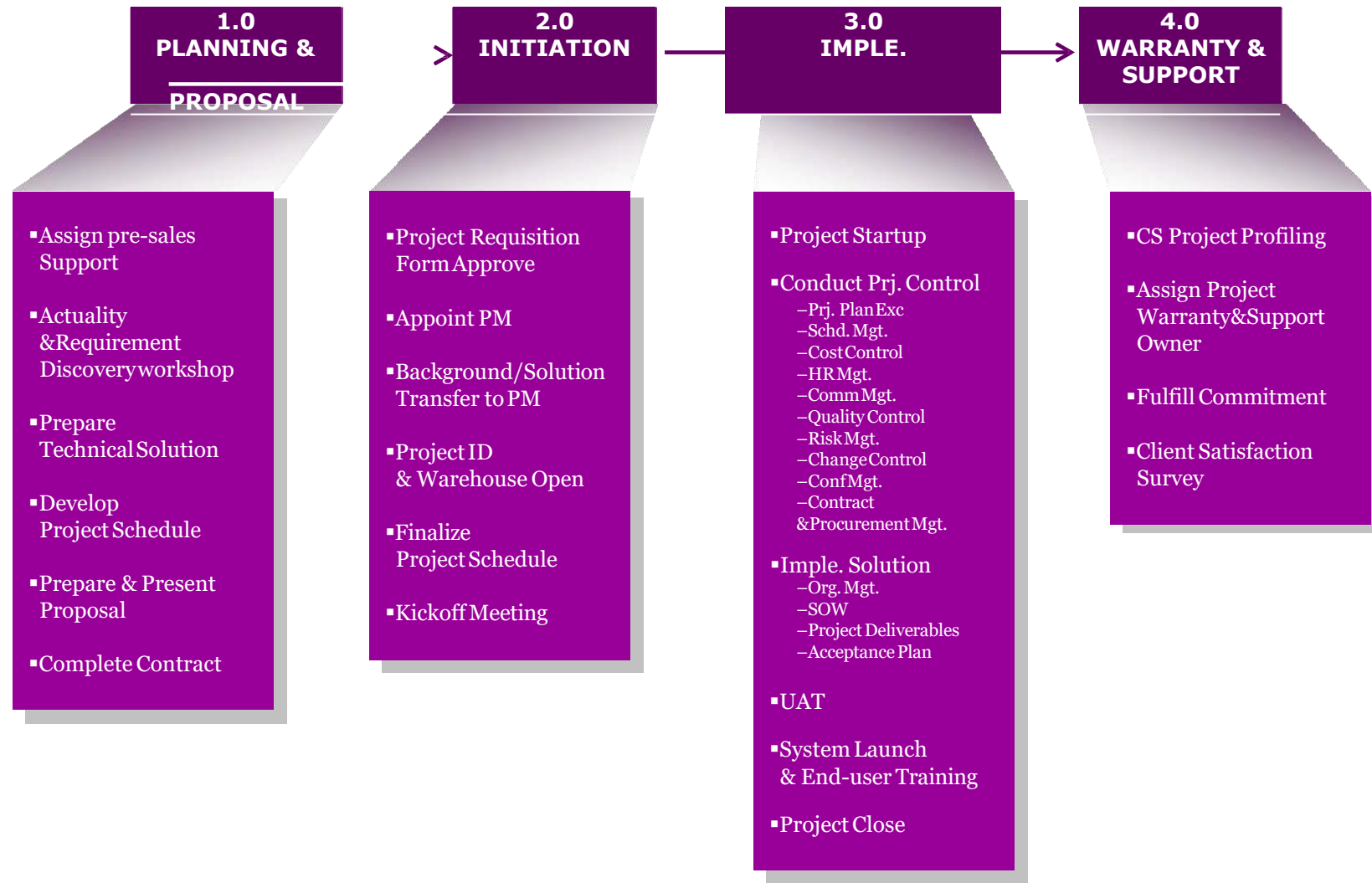
→ Email: support@lanyun.wang



Process



# Project Management Methodology



# Product

## Cable/Panel

## Others

## UPS/AC

## Server

## Storage/Backup

## Network

COMMSCOPE®



## Security

## SD-WAN

## Audio/Video

## Software

## Laptop

## OA



# The Value for Customer



**= Leading Tech. + Life Cycle Service**

Long-Term Partnership

